

# Mentone Hockey Club Inc

## Profit & Loss [With Last Year]

**October 2016 through September 2017**

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	This Year	Last Year
Income		
Subscriptions		
Juniors		
Junior - Winter Subs	\$28,259.09	\$16,686.66
Junior - Summer	\$654.51	\$0.00
Junior - Indoor	\$5,681.72	\$1,870.92
Junior - Hin2H fees/kits	\$1,663.17	\$818.12
Juniors - Minkey Hockey	\$1,909.11	\$2,236.55
Total Juniors	<u>\$38,167.60</u>	<u>\$21,612.25</u>
Mens		
Mens - Winter Subs	\$34,804.52	\$32,500.29
Mens - Summer Subs	\$0.00	\$2,854.54
Mens - Indoor	\$899.99	\$0.00
Total Mens	<u>\$35,704.51</u>	<u>\$35,354.83</u>
Vets - Mens		
Mens Vets - Winter Subs	\$16,427.24	\$14,315.87
Mens Vets - Summer	\$0.00	\$2,249.97
Total Vets - Mens	<u>\$16,427.24</u>	<u>\$16,565.84</u>
Vets - Womens		
Womens Vets - Winter Subs	\$10,261.36	\$8,799.92
Womens Vets - Summer	\$3,327.19	\$0.00
Total Vets - Womens	<u>\$13,588.55</u>	<u>\$8,799.92</u>
Womens		
Womens - Winter Subs	\$28,947.71	\$27,047.03
Womens - Summer	\$0.00	\$3,236.31
Womens - Indoor	\$945.44	\$1,486.32
Total Womens	<u>\$29,893.15</u>	<u>\$31,769.66</u>
Total Subscriptions	<u>\$133,781.05</u>	<u>\$114,102.50</u>
Uniforms		
Uniform Income	\$27,354.38	\$15,468.25
Total Uniforms	<u>\$27,354.38</u>	<u>\$15,468.25</u>
Summer Series		
Summer Series	\$1,636.46	\$331.82
Total Summer Series	<u>\$1,636.46</u>	<u>\$331.82</u>
Other Income		
Donations - Ritchies	\$109.64	\$142.41
Donations - Other	\$375.00	\$18.54
After School Care	\$0.00	\$236.36
Clinics	\$0.00	\$112.28
Grants	\$0.00	\$19,163.16
Centre Management Income	\$2,500.00	\$2,500.00
Umpiring Income	\$1,470.00	\$2,600.00
Social Membership	\$45.45	\$0.00
Commission on HE Equipment	\$110.85	\$446.14
Sponsorship	\$2,918.23	\$2,304.55
Other Income	\$0.00	\$8,945.79
Unknown Deposits	\$477.27	\$0.00
Misc Income	-\$146.35	\$735.09
Total Other Income	<u>\$7,860.09</u>	<u>\$37,204.32</u>
Fundraising		
Reverse Raffle	\$0.00	\$1,728.25
Presentation Raffle	\$0.00	\$2,114.55
Bunnings BBQ	\$3,528.73	\$4,807.10
Sausage Sizzles	\$184.20	\$479.25
Entertainment Books	\$0.00	\$169.00
Polo Parking	\$5,356.25	\$4,989.79
Trivia Night	\$1,794.00	\$1,984.90
Easter Raffle	\$0.00	\$420.00
Stubby holder sales	\$0.00	\$54.10
Cocktail Party	\$6,061.78	\$2,086.41
Raffle Tickets	\$0.00	\$590.11
Fundraising	\$81.81	\$0.00
Total Fundraising	<u>\$17,006.77</u>	<u>\$19,423.46</u>
Presentation Night		
Pres Night - Senior	\$9,300.04	\$17,804.45
Pres Night - Junior	\$5,190.90	\$497.73
Total Presentation Night	<u>\$14,490.94</u>	<u>\$18,302.18</u>
Total Income	<u>\$202,129.69</u>	<u>\$204,832.53</u>

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	This Year	Last Year
Cost of Sales		
Hookin2Hockey kits	\$0.00	\$945.46
Uniform - Suppliers	\$19,990.90	\$9,925.93
Freight	\$0.00	\$10.00
Total Cost of Sales	<u>\$19,990.90</u>	<u>\$10,881.39</u>
Gross Profit	<u>\$182,138.79</u>	<u>\$193,951.14</u>
Expenses		
Juniors		
Junior - Winter		
Junior - Coaching	\$3,100.00	\$3,875.00
Junior - Entry Fees	\$4,059.09	\$3,018.18
Junior - Ground Hire - HV	\$1,308.92	\$1,566.74
Junior - Ground Hire - MHC	\$3,919.50	\$0.00
Junior - Training	\$5,570.00	\$0.00
Junior - Umpiring	\$2,985.00	\$2,780.00
Total Junior - Winter	<u>\$20,942.51</u>	<u>\$11,239.92</u>
Junior - Hookin2Hockey expense	\$150.00	\$0.00
Junior - Minkey Hockey Expense	\$0.00	\$1,967.95
Junior - Indoor Ex	\$5,349.08	\$2,254.55
Total Juniors	<u>\$26,441.59</u>	<u>\$15,462.42</u>
Mens		
Men - Winter		
Men - Coaching	\$20,531.36	\$19,950.00
Men - Entry Fees	\$8,827.27	\$7,922.73
Men - Ground Hire - HV	\$1,442.72	\$1,907.07
Men - Ground Hire - MHC	\$4,582.50	\$0.00
Men - Overseas Player Expense	\$1,722.73	\$181.82
Men - Practice Matches	\$675.00	\$497.27
Men - Training	\$6,564.09	\$0.00
Men - Umpiring	\$4,265.00	\$4,075.00
Total Men - Winter	<u>\$48,610.67</u>	<u>\$34,533.89</u>
Men - Summer	\$0.00	\$1,686.36
Men - Indoor	\$745.45	\$772.73
Total Mens	<u>\$49,356.12</u>	<u>\$36,992.98</u>
Vets - Mens		
Vets Men - Winter		
Vets Men - Entry Fees	\$5,181.82	\$4,709.09
Vets Men - Ground Hire - HV	\$598.17	\$241.37
Vets Men - Ground Hire - MHC	\$2,080.00	\$0.00
Vets Men - Training	\$150.00	\$0.00
Vets Men - Umpiring	\$1,575.00	\$1,650.00
Total Vets Men - Winter	<u>\$9,584.99</u>	<u>\$6,600.46</u>
Vets Men - Summer	\$0.00	\$1,952.73
Total Vets - Mens	<u>\$9,584.99</u>	<u>\$8,553.19</u>
Vets - Womens		
Vets Women - Winter		
Vets Women - Entry Fees	\$3,886.37	\$3,531.82
Vets Women - Ground Hire - HV	\$265.01	\$230.90
Vets Women - Ground Hire - MHC	\$1,690.00	\$0.00
Vets Women - Training	\$80.00	\$0.00
Vets Women - Umpiring	\$1,425.00	\$1,225.00
Total Vets Women - Winter	<u>\$7,346.38</u>	<u>\$4,987.72</u>
Vets Women - Summer	\$2,018.18	\$0.00
Total Vets - Womens	<u>\$9,364.56</u>	<u>\$4,987.72</u>
Womens		
Women - Winter		
Women - Coaching	\$18,015.00	\$17,924.55
Women - Entry Fees	\$7,531.82	\$6,840.91
Women - Overseas Player Expens	\$436.36	\$0.00
Women - Ground Hire - HV	\$2,377.27	\$1,006.13
Women - Ground Fees - MHC	\$3,802.50	\$0.00
Women - Practice Matches	\$300.00	\$300.00
Women - Training	\$6,775.00	\$0.00
Women - Umpiring	\$5,710.00	\$4,900.00
Total Women - Winter	<u>\$44,947.95</u>	<u>\$30,971.59</u>
Women - Summer	\$0.00	\$2,770.91
Total Womens	<u>\$44,947.95</u>	<u>\$33,742.50</u>

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Total Womens	\$45,752.51	\$35,128.86
Winter Expenses		
Ground Hire prior year - MHC	\$3,370.00	\$8,980.50
Ground Hire Fees - Other	\$0.00	\$35,000.00
Umpiring Fees	\$0.00	\$690.00
PL Live Streaming Levy	\$909.09	\$454.55
Total Winter Expenses	\$4,279.09	\$45,125.05
Summer Super Series Expenses		
Summer Series Ground Hire MHC	\$1,170.00	\$0.00
Summer Series Umpire Fees	\$610.00	\$0.00
Association Expenses		
Affiliation Fee - HV	\$200.00	\$195.45
Fines - HV	\$818.19	\$859.11
Insurance - Public Liability	\$827.27	\$800.00
Insurance - Director/Officers	\$204.55	\$200.00
Uniforms		
Commission on Uniform sales	\$4,067.03	\$2,104.78
Total Uniforms	\$4,067.03	\$2,104.78
Other Expenses		
After School Care Expenses	\$0.00	\$160.00
Donations Expense	\$0.00	\$80.00
Bad Debts	\$591.36	\$2,072.74
Club Facility Expenses	\$0.00	\$14,590.06
Total Other Expenses	\$591.36	\$16,902.80
Equipment		
Balls	\$309.09	\$628.18
Ball Cages	\$113.41	\$52.73
Equipment	\$955.45	\$681.63
Medical Supplies	\$144.77	\$43.64
Clubhouse Supplies	\$45.45	\$0.00
Total Equipment	\$1,568.17	\$1,406.18
Fundraising Expenses		
Trivia Night	\$0.00	\$539.00
Cocktail Party Expense	\$5,670.45	\$2,613.64
Total Fundraising Expenses	\$5,670.45	\$3,152.64
Presentation Night		
Seniors		
Presentation Night - Senior	\$1,894.55	\$16,305.46
Trophies - Senior	\$0.00	\$2,365.77
Total Seniors	\$1,894.55	\$18,671.23
Juniors		
Presentation Night - Junior	\$5,711.15	\$240.00
Trophies - Junior	\$634.64	\$467.64
Total Juniors	\$6,345.79	\$707.64
Total Presentation Night	\$8,240.34	\$19,378.87
Administration		
Incorporation Expenses	\$55.80	\$212.85
Bank Fees & Charges	\$387.14	\$14.70
GoPos Merchant Fees	\$507.09	\$881.46
Gateway Merchant Fees	\$540.32	\$756.24
Merchant Fees - CBA	\$1,193.79	\$0.00
Stationary and postage	\$185.80	\$7.50
Post Box Rental	\$112.73	\$114.55
Website & IT	\$1,774.04	\$0.00
Misc Expense	\$695.18	\$1,387.10
Total Administration	\$5,451.89	\$3,374.40
Total Expenses	\$174,198.11	\$194,624.45
Operating Profit	\$7,940.68	-\$673.31
Other Income		
Other Expenses		
Interest Paid to ATO	\$3,219.49	\$0.00
Total Other Expenses	\$3,219.49	\$0.00
Net Profit / (Loss)	\$4,721.19	-\$673.31